



2007 FCIA-Japan Status

(A Organization of Japan Data Storage Forum)

***FCIA Annual Meeting
& BOD Meeting***

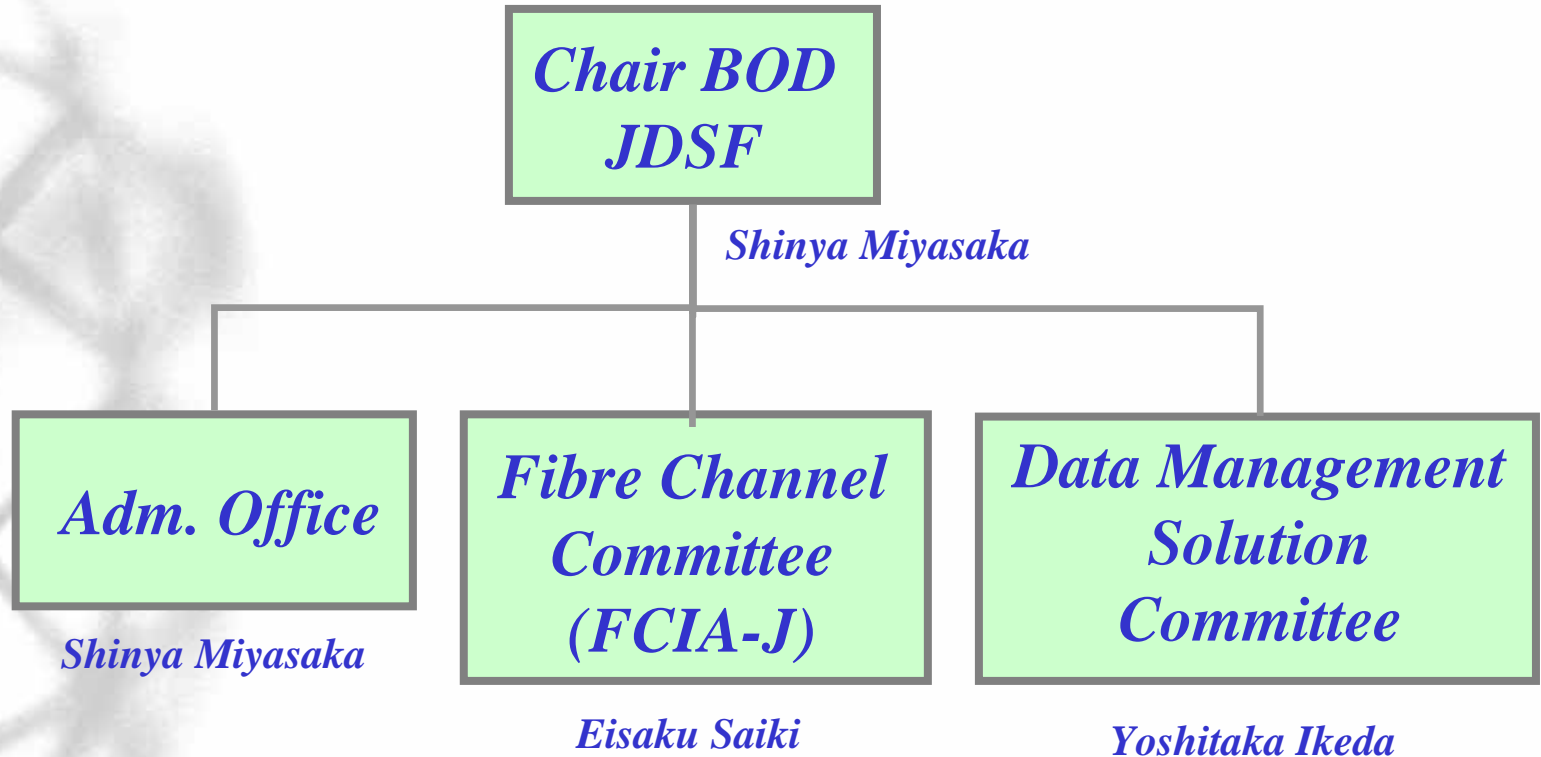
***August 7~8, 2007
Seattle, USA***

***Eisaku Saiki
FCIA-J (A organization of JDSF)
Saiki.eisaku@netmarks.co.jp***

Agenda

- + *FCIA-J (A JDSF organization)*
- + *JDSF Events and Activities*
- + *Storage and SAN Business in Japan*
- + *Data Storage EXPO – 2007*

JDSF Organization



FCIA-J Organization

+ FCIA-J

E. Saiki (Netmarks Inc.)

FCIA-J Chair

BODs of JDSF

T.Tokiwa (Sun Microsystems K.K.)

Vice Chair

Y. Arai (Netmarks Inc.)

FCIA Interface (BOD of FCIA)

+ JDSF

Shinya Miyasaka

JDSF BOD Chair

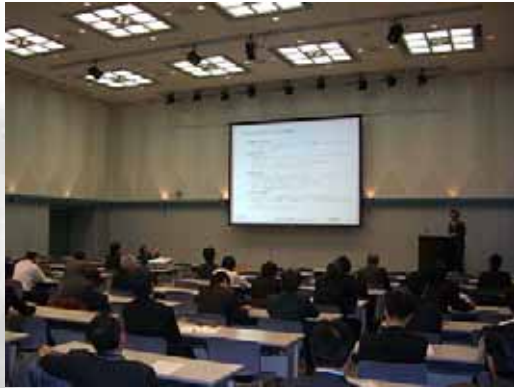
+ JDSF / FCIA Members

9 (Principal)

38 (Associate)

FCIA-J Events & Activities in 2006

*-JDSF Data Storage World (Jan. 25-26, 2007)
Subject: Storage governance*



Special session

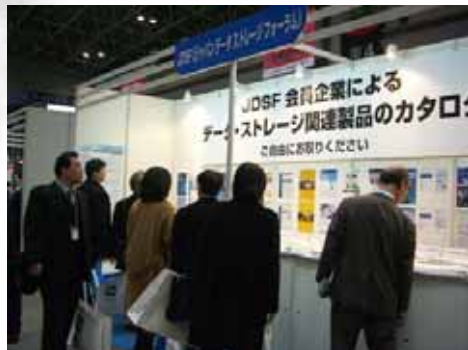
(Key technology for Storage governance)



Panel discussion

(Tape backup vs Disk backup)

- NET & COM (Feb. 7-9, 2007)



Brochure conner

*-Developer's Summit 2007
(Feb. 14-15, 2007)*

FCIA-J Events & Activities in 2006

- *JDSF Annual Meeting
(April 20, 2007)*



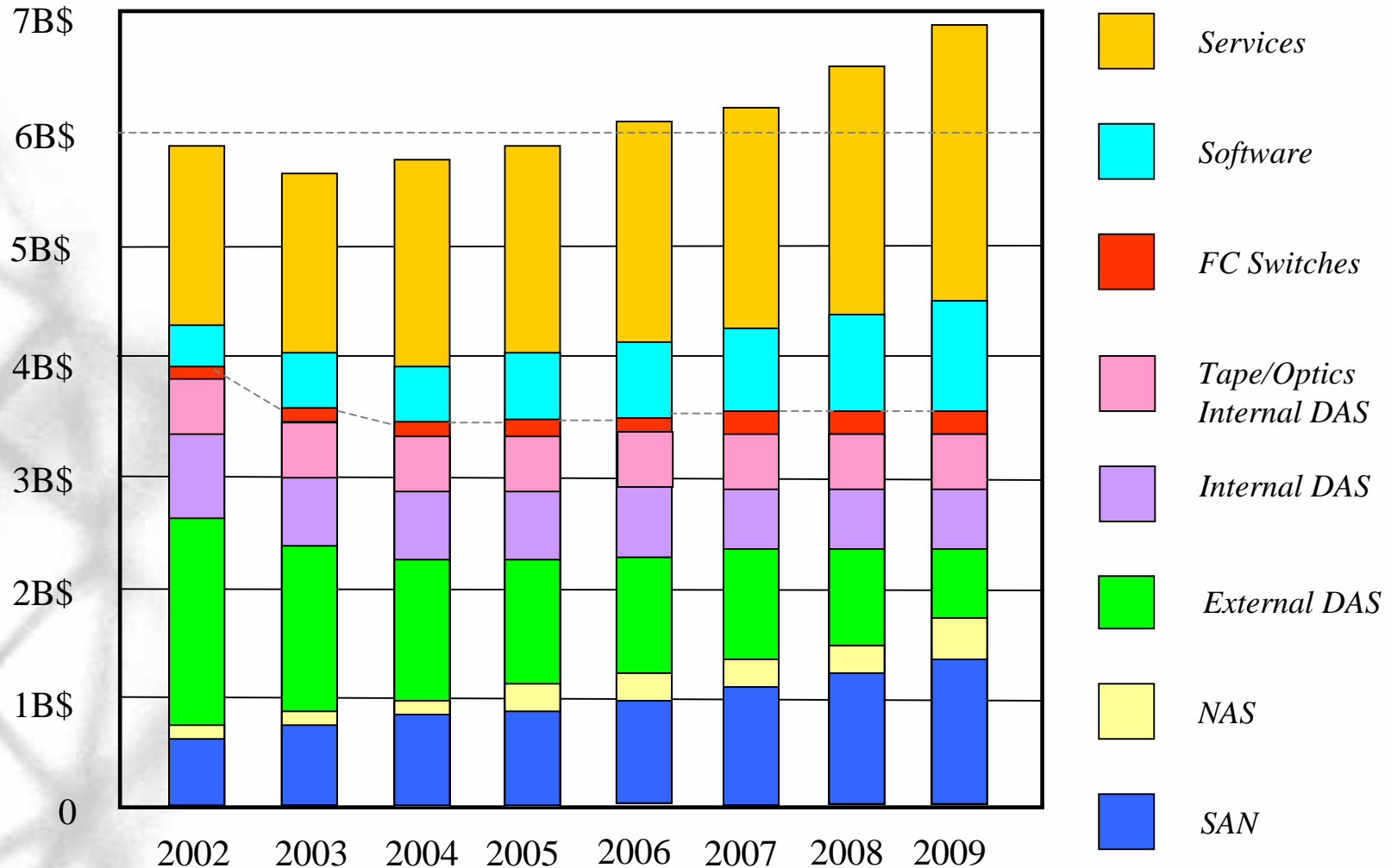
- *Exhibited in Data Storage Expo (May 16-18, 2007)*
(Detail is shown in the later part of this document)

- *Internal Training*
 - [*Backup and Restore for SE*] (4 times)
 - [*Technical Forum*]
(*Infiniband : Voltaire*
Hologram recording : Inphase Technologies)



*Storage and SAN Business
in Japan*

Storage Investment in Japan (US\$)



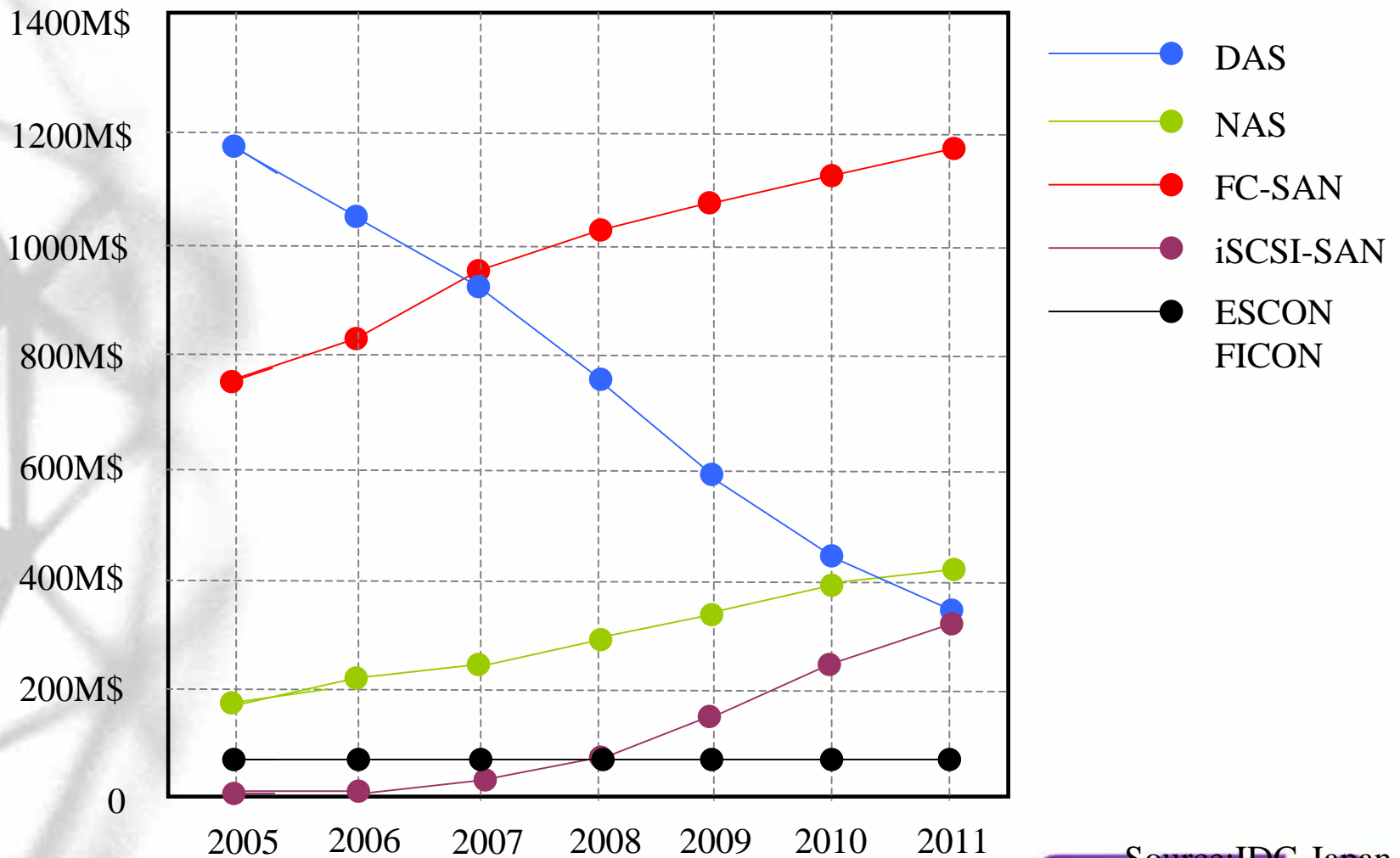
- Hardware to software/services

- DAS to SAN/NAS

... are continuously sifting....

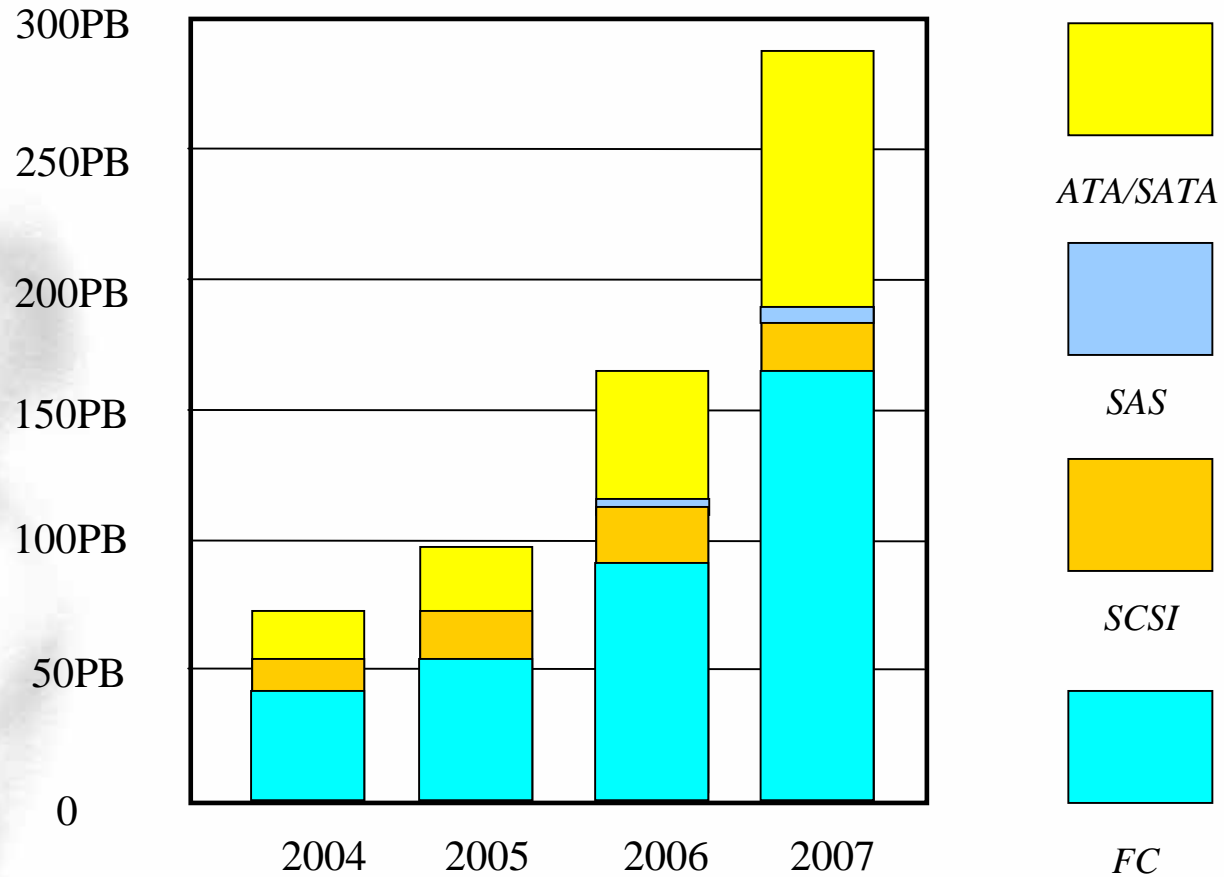
Source: IDC-Japan

External Storage System by Interconnect type



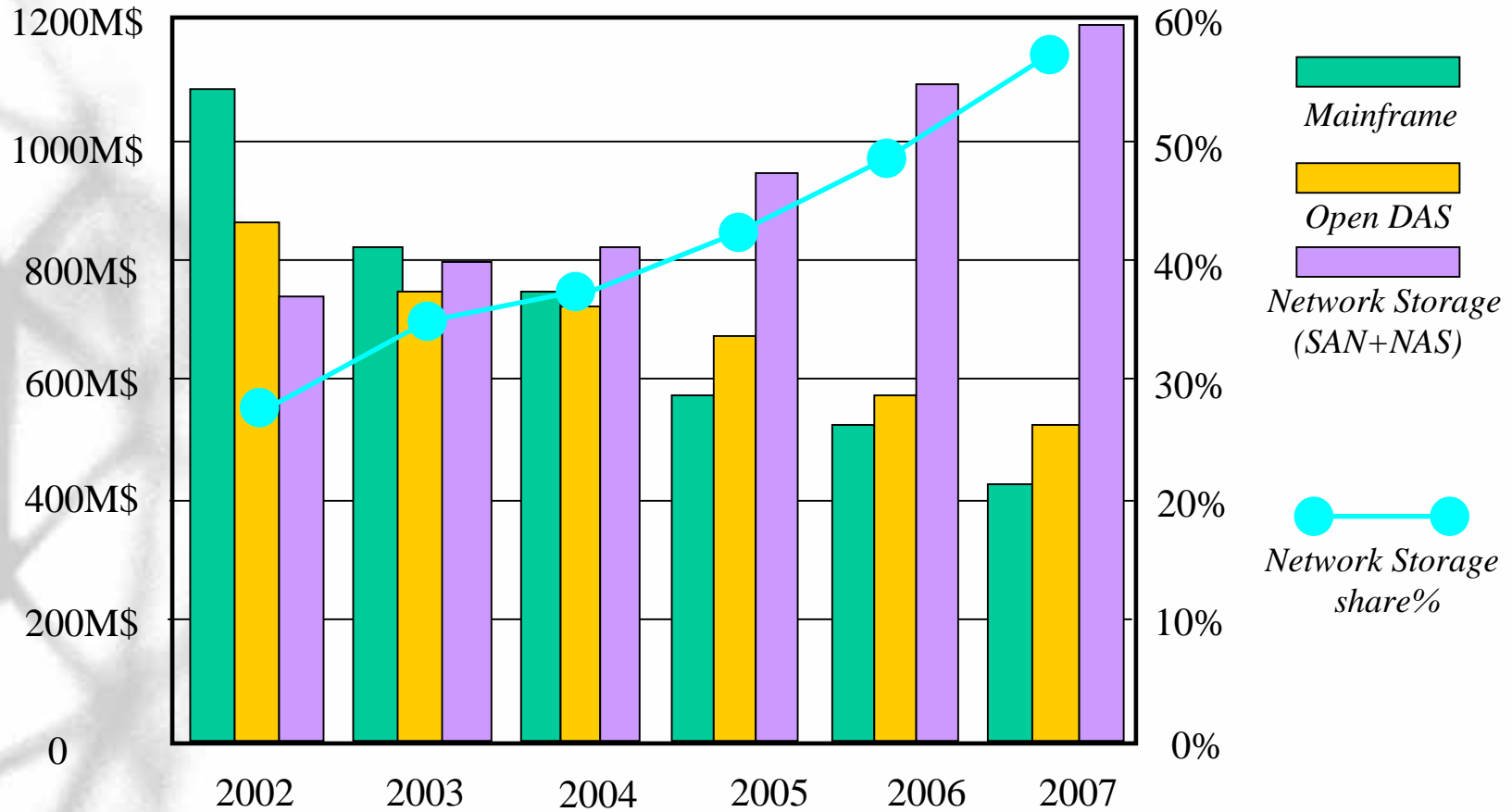
Source: IDC-Japan

HDD By Interconnect Type (for External Disk System)



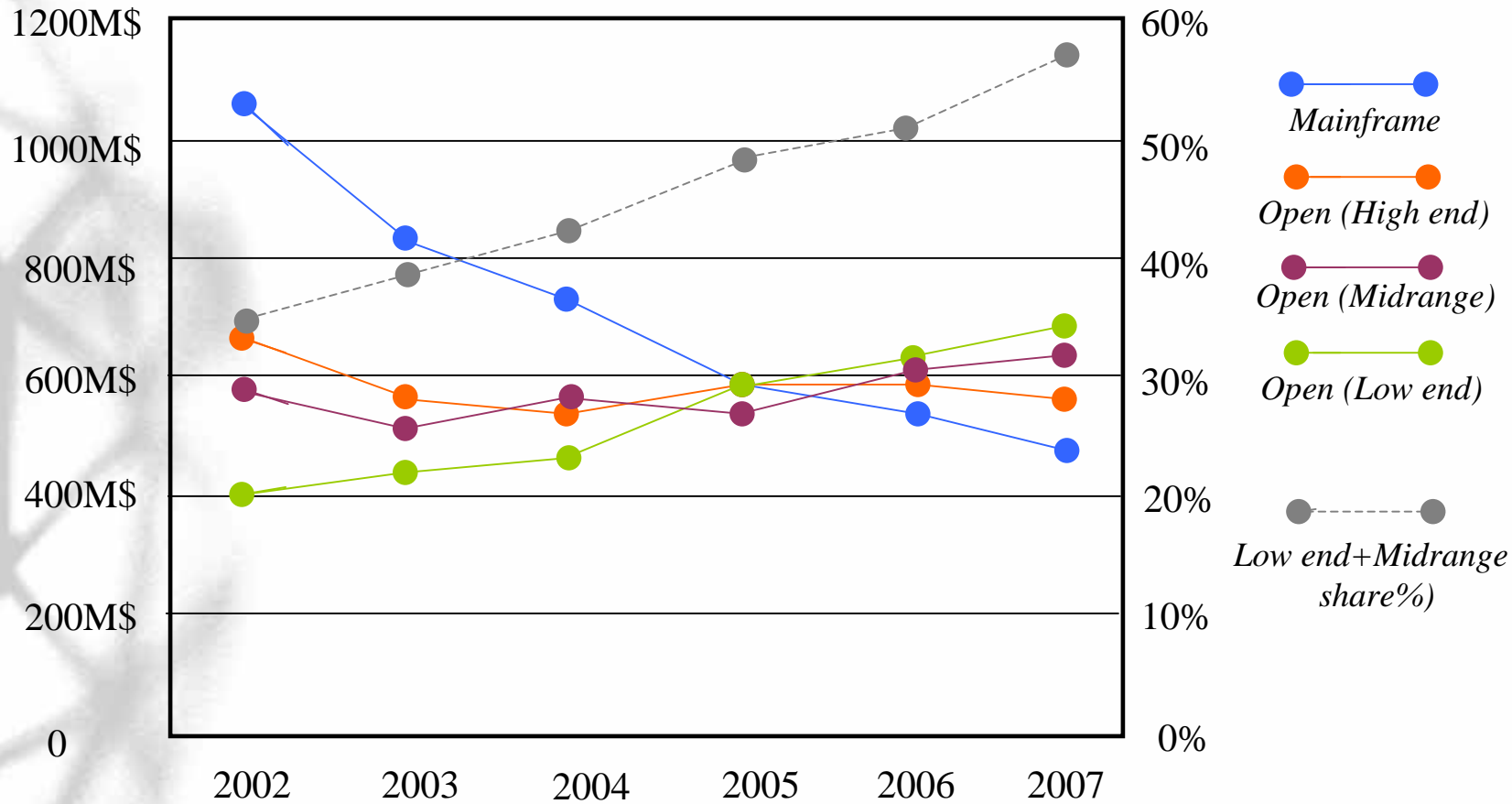
Source: IDC-Japan

Disk System by Topology Japan market



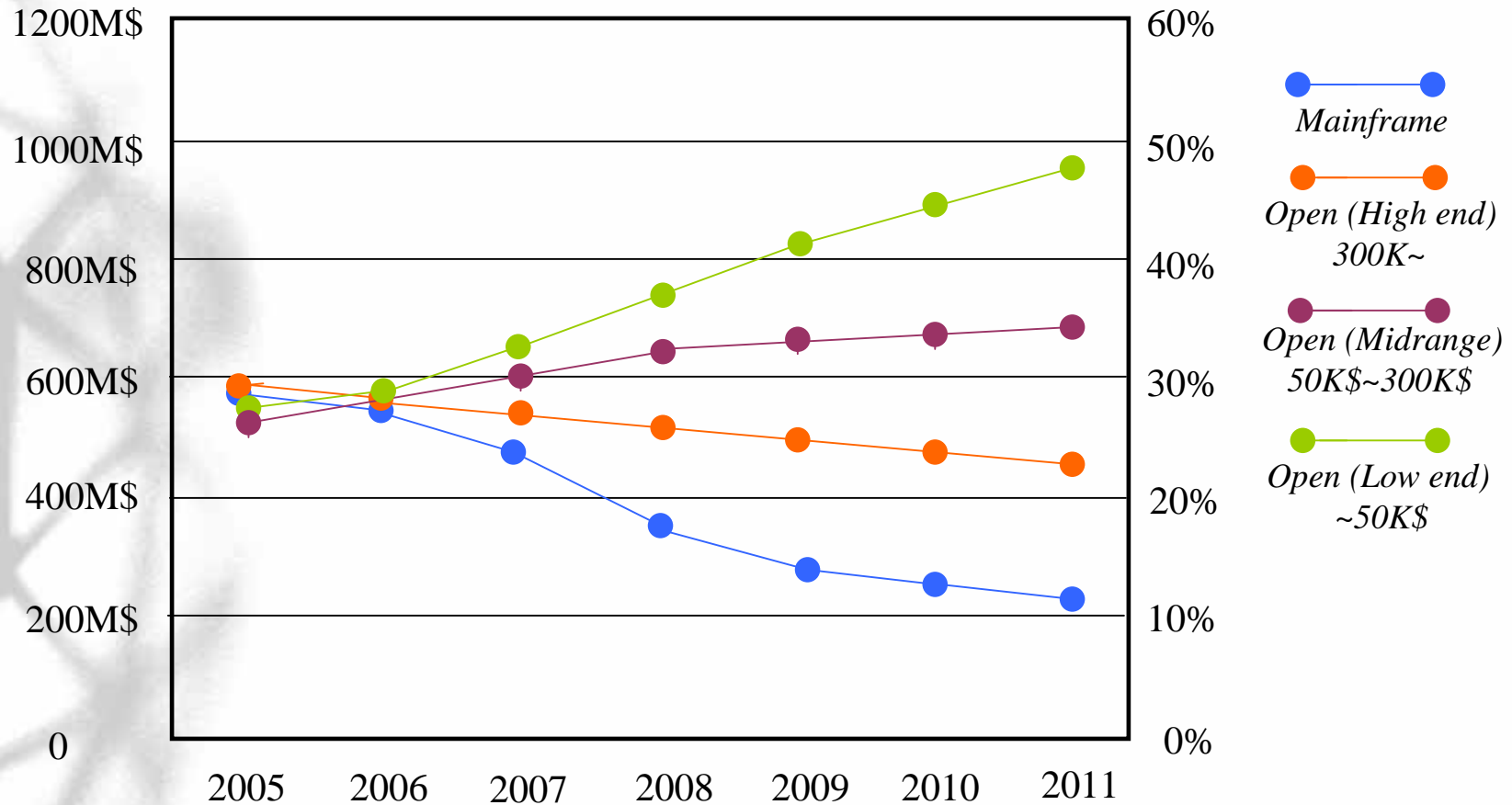
Source: IDC-Japan

Disk System by Host Japan market



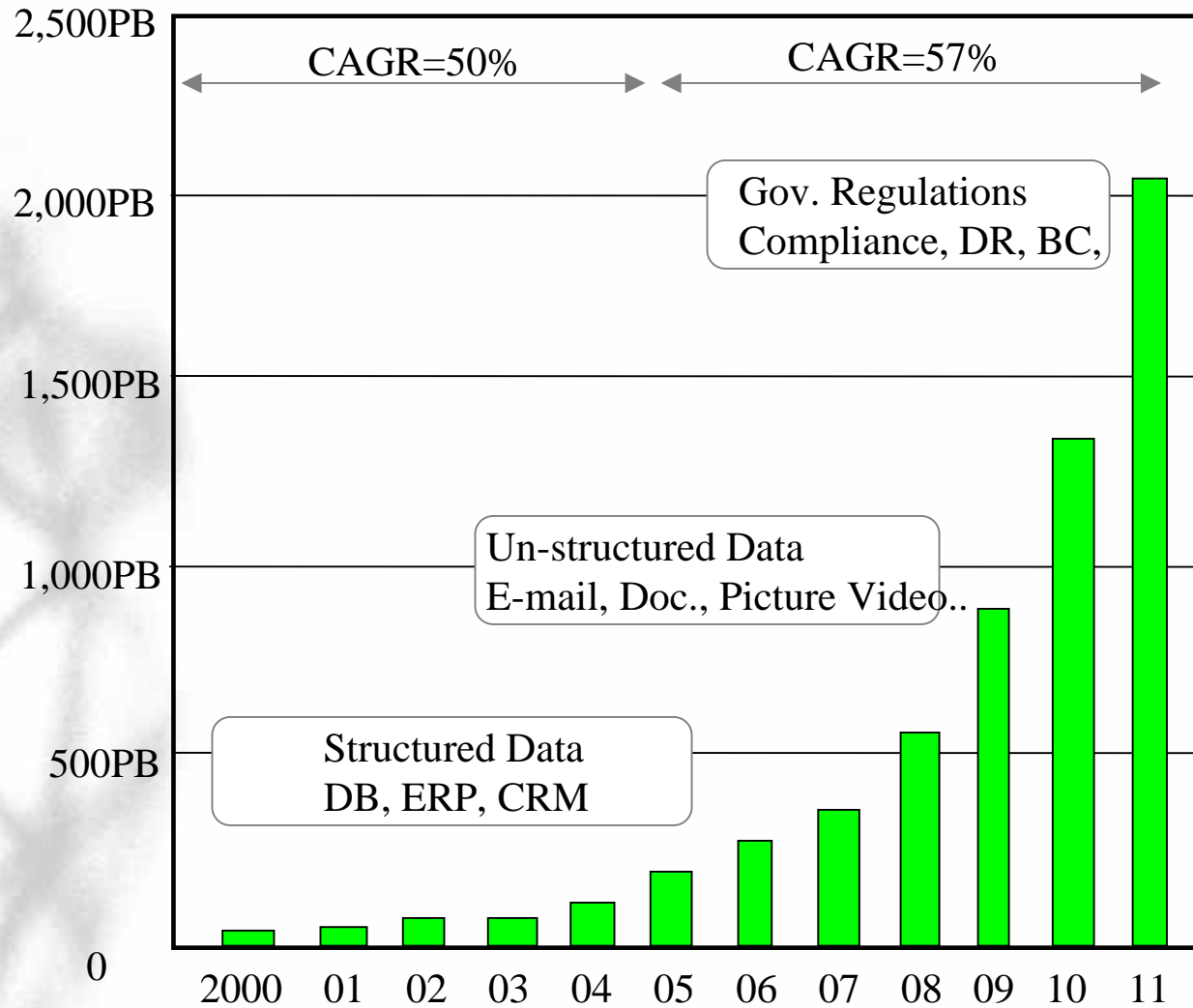
Source: IDC-Japan

Disk System by Host *future in Japan market*



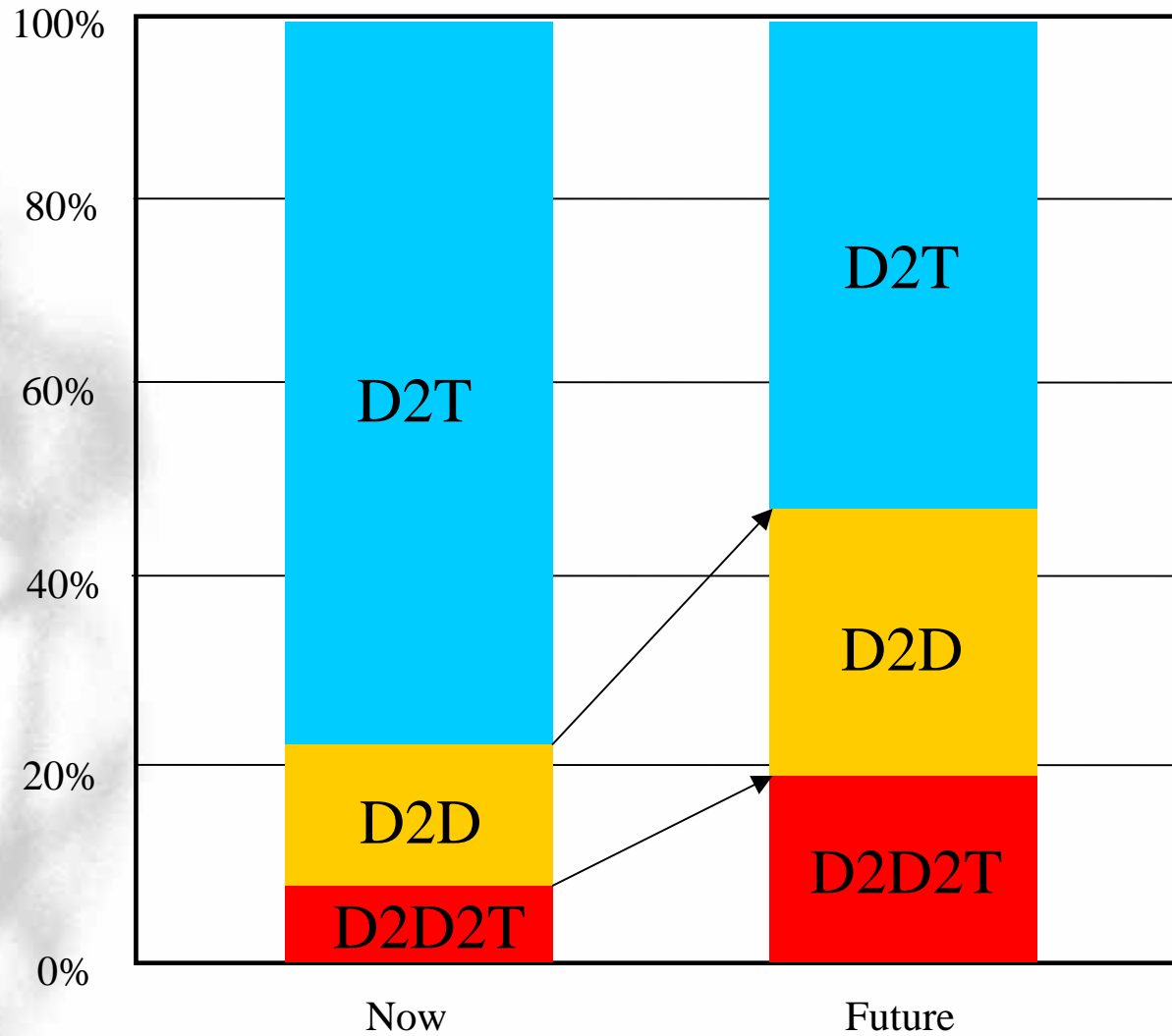
Source: IDC-Japan

Disk System Shipment (PB in Japan)



Source: IDC-Japan

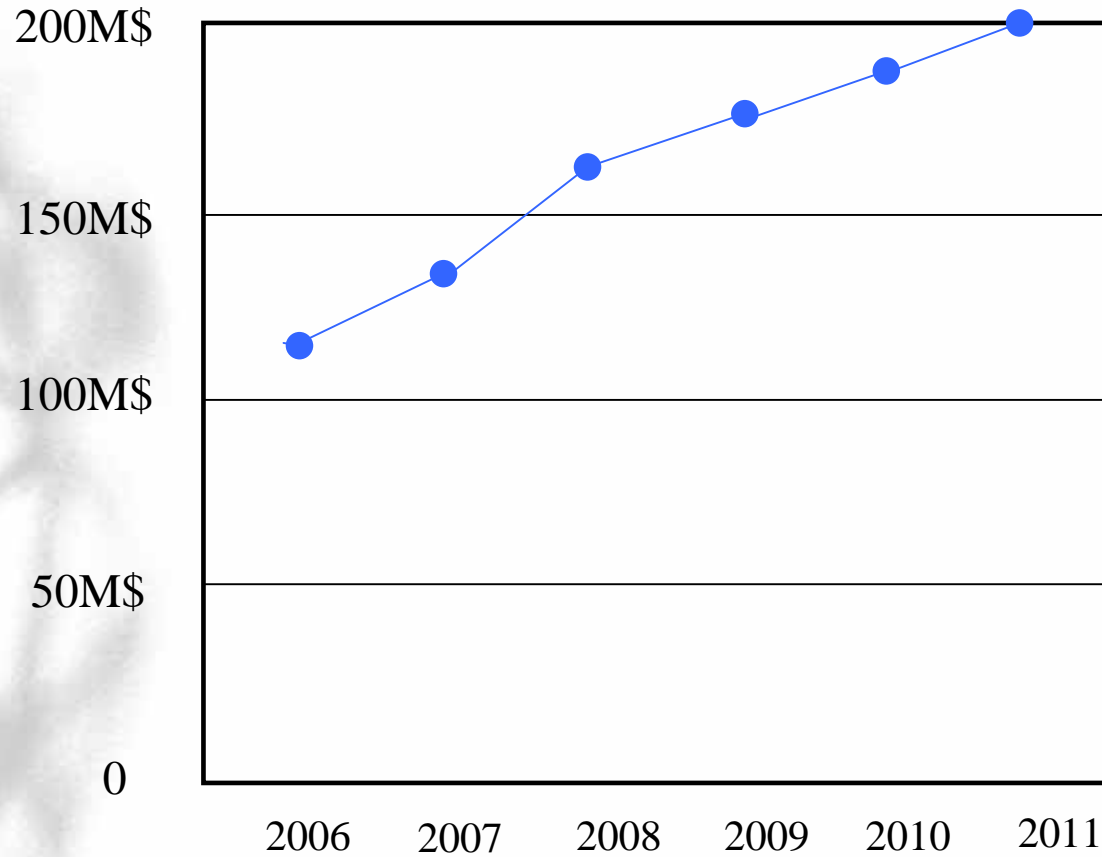
Investment for Backup (Japan)



Source: IDC-Japan

Factory Revenue for FC Switch

Japan market



Source: IDC-Japan



*Data Storage Expo-2007
in Tokyo*

Data Storage Expo-2007

- + *May 16, 17 and 18 2007*
- + *At : Tokyo Big Sight*
20 min. from the center of Tokyo
- + *Organized by Reed Exhibition Japan Ltd.*
Specially supported by JDSF (FCIA-J)
- + *Exhibition: Combined Expo & Conference*
 - *Data Storage Expo*
 - *Data Warehouse & CRM Expo*
 - *Information Security Technology Expo*
 - *Software Development Environment Expo*
 - *Embedded System Expo*
 - *RFID Solution Expo*
 - *Direct Marketing Expo*

Data Storage Expo-2007

+ Products :

SAN, NAS storage systems

FC-Switches, FC-HBAs, Storages, iSCSI equipment

FC-SAN systems, IP-SAN systems

Storage solutions, Storage management

Backup/Mirroring/DR solution

Storage monitoring, Storage virtualization

Data security,

HDD, Optical system, Tape library and media

Measurement /Test equipment

+ Services :

Consultation,

SAN Integration, Out sourcing

Data Storage Expo-2007

20Min far from the center of Tokyo



Data Storage Expo-2007

Tokyo Big Sight



Data Storage Expo-2007

Floor Layout

Data Storage EXPO

Data Warehouse & CRM EXPO RFID Solution EXPO



SNIA-J Booth

JDSF(FCIA-J) Booth



Embedded System Development

Data Storage Expo-2007

Floor Layout (Information Security Expo)











Data Storage Expo-2007





Thank you

Eisaku Saiki
FCIA-J (A organization of JDSF)
saiki.eisaku@netmarks.co.jp